

BCR Software

	December 1, 09		December 1, 08		January 1, 09		January 1, 08	
	December 31, 09	%	December 31, 08	%	December 31, 09	%	December 31, 08	%
Sales Revenue								
404000 SALES	229,067.14	100.00	232,371.65	100.00	3,177,413.37	100.00	3,301,765.03	100.00
427000 INTEREST INCOME	0.00	0.00	0.00	0.00	0.00	0.00	14.12	0.00
Total Sales Revenue	229,067.14	100.00	232,371.65	100.00	3,177,413.37	100.00	3,301,779.15	100.00
Cost of Goods Sold								
507000 COST OF GOODS SOLD	104,544.38	45.64	(41,447.15)	(17.84)	1,402,618.18	44.14	1,385,503.16	41.96
Total Cost of Goods Sold	104,544.38	45.64	(41,447.15)	(17.84)	1,402,618.18	44.14	1,385,503.16	41.96
Gross Profit	124,522.76	54.36	273,818.80	117.84	1,774,795.19	55.86	1,916,275.99	58.04
Current Expenses								
510000 COMMISSIONS	(132,426.87)	(57.81)	14,967.40	6.44	71,178.86	2.24	203,635.03	6.17
513000 FRANCHISE TAX (PREPD STATE TAX)	1,105.00	0.48	0.00	0.00	1,105.00	0.03	125.00	0.00
517000 OUTBOUND FREIGHT	497.08	0.22	(513.05)	(0.22)	(12,063.53)	(0.38)	(13,879.79)	(0.42)
518000 INBOUND FREIGHT	7,248.31	3.16	15,842.94	6.82	52,250.19	1.64	71,578.67	2.17
520000 DISCOUNTS EARNED	(103.32)	(0.05)	(384.38)	(0.17)	(3,759.12)	(0.12)	(3,606.70)	(0.11)
530000 SALARIED	177,219.61	77.37	30,904.50	13.30	474,121.91	14.92	318,823.83	9.66
533000 HOURLY	32,860.29	14.35	51,825.51	22.30	441,801.47	13.90	490,140.97	14.84
537000 OVERTIME	60.00	0.03	1,663.54	0.72	8,785.20	0.28	14,041.67	0.43
543000 OTHER BENEFITS	4,806.14	2.10	6,634.41	2.86	48,234.82	1.52	34,364.20	1.04
544000 PAYROLL TAXES	5,559.54	2.43	7,436.17	3.20	83,204.81	2.62	86,193.32	2.61
545000 INSURANCE WITHHOLDING	1,279.71	0.56	(2,243.34)	(0.97)	873.90	0.03	14,966.58	0.45
550000 BANK CHARGES	527.11	0.23	1,749.10	0.75	11,525.13	0.36	16,318.16	0.49
553000 RENTAL	76.00	0.03	276.00	0.12	146.00	0.00	381.37	0.01
557000 EQUIPMENT LEASES	329.44	0.14	329.44	0.14	3,995.50	0.13	4,271.94	0.13
560000 TELEPHONE EXPENSE	2,416.48	1.05	2,623.47	1.13	29,529.59	0.93	32,814.11	0.99
563000 OFFICE SUPPLIES	868.39	0.38	700.96	0.30	9,035.20	0.28	14,484.41	0.44
566000 COMPUTER SUPPLIES - OFFICE	312.95	0.14	635.10	0.27	3,584.44	0.11	10,978.65	0.33
567000 POSTAGE EXPENSE	582.36	0.25	465.82	0.20	5,079.56	0.16	4,999.72	0.15
568000 MISC EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	457.71	0.01
569000 401K EXPENSE	154.03	0.07	0.00	0.00	154.03	0.00	0.00	0.00
570000 DEPRECIATION	15,311.26	6.68	57,689.00	24.83	38,536.00	1.21	57,689.00	1.75
577000 OUTSIDE SERVICES	595.00	0.26	0.00	0.00	5,172.60	0.16	550.00	0.02
580000 PROFESSIONAL & LEGAL FEES	25,000.00	10.91	0.00	0.00	130,475.00	4.11	4,294.00	0.13
583000 CONSULTING FEES	0.00	0.00	0.00	0.00	0.00	0.00	1,575.00	0.05
590000 ADVERTISING	731.95	0.32	145.00	0.06	15,664.16	0.49	13,215.17	0.40
593000 PROMOTIONAL MATERIAL	0.00	0.00	448.87	0.19	2,848.18	0.09	2,168.44	0.07
610000 COMPUTER MAINT & REPAIR	593.75	0.26	646.40	0.28	8,587.33	0.27	7,880.20	0.24
611000 AUTO EXPENSES	561.93	0.25	934.79	0.40	10,037.53	0.32	16,910.69	0.51
613000 MEALS & ENTERTAINMENT	732.45	0.32	741.95	0.32	8,969.76	0.28	10,751.10	0.33
614000 COPIER EXPENSE	402.24	0.18	70.20	0.03	1,009.81	0.03	1,106.33	0.03
622000 INSURANCE OFFICERS	1,078.31	0.47	1,212.34	0.52	11,437.22	0.36	9,536.13	0.29
622100 OFFICIERS LIFE INSURANCE	513.68	0.22	0.00	0.00	2,870.56	0.09	0.00	0.00
623000 BAD DEBTS	1,749.10	0.76	0.00	0.00	1,749.10	0.06	0.00	0.00
627000 INSURANCE	4,068.44	1.78	3,308.70	1.42	28,136.20	0.89	39,751.69	1.20
633000 TRAVEL	668.57	0.29	1,527.97	0.66	24,432.26	0.77	33,211.60	1.01
637000 UTILITIES	2,674.61	1.17	2,642.18	1.14	36,009.27	1.13	35,553.35	1.08
640000 TAXES & LICENSE	15,175.52	6.62	13,823.52	5.95	20,857.08	0.66	20,907.68	0.63
641000 FEDERAL INCOME TAX	13,141.00	5.74	0.00	0.00	13,141.00	0.41	0.00	0.00
643000 DUES & SUBSCRIPTIONS	140.00	0.06	95.00	0.04	7,334.38	0.23	6,880.27	0.21
647000 CONTRIBUTIONS	50.00	0.02	0.00	0.00	2,016.74	0.06	2,829.11	0.09
650000 INTEREST EXPENSE	2,903.77	1.27	27,148.27	11.68	49,739.95	1.57	86,433.72	2.62
653000 REPAIRS	2,803.00	1.22	666.49	0.29	24,715.08	0.78	13,755.85	0.42
657000 SUPPLIES	7,868.39	3.43	763.20	0.33	37,141.23	1.17	45,898.01	1.39
660000 EBAY / PAYPAL FEES	(100.00)	(0.04)	0.00	0.00	0.00	0.00	0.00	0.00
Total Current Expenses	200,035.22	87.33	244,777.47	105.34	1,709,663.40	53.81	1,711,986.19	51.85
Other Income								
336000 1% Sales Discount	(27.19)	(0.01)	0.00	0.00	(68.38)	0.00	0.00	0.00
429000 MISC INCOME	0.00	0.00	0.00	0.00	0.00	0.00	2,492.60	0.08
474000 MISC SALES	396.00	0.17	156.45	0.07	1,677.67	0.05	1,476.38	0.04
Total Other Income	368.81	0.16	156.45	0.07	1,609.29	0.05	3,968.98	0.12
Net Income	(75,143.65)	(32.80)	29,197.78	12.57	66,741.08	2.10	208,258.78	6.31